Management (MR): Marketing Analytics Concentration

Degree Requirements

| Code | Title | | Counts towards |
|---------------------------------|--|---|----------------|
| Business Analytics Core 8 | | | |
| MBA 506 | Data-Driven Managerial Decisions 1 | | |
| MBA 507 | Data-Driven Managerial Decisions 2 | | |
| MBA 551 | Predictive Analytics for Business and Big Data | | |
| MBA 552 | Data Engineering, Management and Warehousing | | |
| Marketing and Business Skills 7 | | | |
| BUS 558 | Communications, Privacy, and Ethics in Data Science | | |
| MBA 560 | Marketing Management and Strategy | | |
| MBA 565 | Marketing Analytics | | |
| Practicum | | 3 | |
| MBA 559 | Business Analytics Practicum | | |
| Elective Courses | Elective Courses | | |
| BUS 541 | Strategic Risk Analysis Using Excel | | |
| MBA 545 | Decision Making under Uncertainty | | |
| MBA 558 | Artificial Intelligence in Management | | |
| MBA 566 | Digital Marketing | | |
| MBA 536 | Experience Innovation and Strategic Design | | |
| MBA 561 | Consumer Behavior | | |
| MBA 562 | Research Methods In Marketing | | |

| MBA 567 | Marketing Metrics | |
|--------------------|-------------------|----|
| Total Hours | | 30 |

Faculty

Professors

Mark S. Beasley, Director, Enterprise Risk Management Initiative

Jonathan Bohlmann, Marketing and Innovation

Bruce C. Branson, Accounting, Associate Director of Enterprise Risk Management Initiative

Donald Pagach, Accounting, Director of Research for Enterprise Risk Management Initiative

Mike Stanko, Marketing

Stacy Wood, Marketing

Professor of Practice

Ericka Kranitz, Director, Master of Management, Risk, and Analytics

Leigh Shamblin, Director of Leadership

Associate Professors

Bill Rand, Marketing, Executive Director of Business Analytics Initiative

Rishika Rishika, *Marketing Analytics, Director of Master of Management Program*

Stefanie Robinson, Marketing

Jeffrey Stonebraker, Operations and Supply Chain Management

Assistant Professor

Fangfei Gao, Marketing Analytics

Teaching Assistant Professor

Basiru Usman, Marketing

Lecturers

Thomas C. Dow, Accounting

Donnie Hale, Business Analytics

Poole College of Management's Master of Management with a concentration in Marketing Analytics program is geared towards students of all backgrounds, including recent graduates and working professionals. The program will train students in state of the art data analytic techniques that focus not just on data handling but also on leveraging meaningful data insights that help increase ROI and drive growth. Graduates of the

2

program will make an immediate impact in the workforce with cuttingedge marketing techniques that allow them to handle large amounts of data, use appropriate analytics software and modeling techniques, and implement powerful marketing strategies.

Marketing Analytics graduates can fill a multitude of jobs – data scientists, marketing analysts, market research analysts, predictive analytics analysts, business data analysts, digital marketing specialists, social media analysts and more.