Management

The Poole College of Management offers a Master’s degree in Management (MM) that comprises programs that help students build core business skills. The curriculum is designed to give students with a range of backgrounds a strong exposure to core business management skills in a variety of industries. The programs help students develop critical skills in specialized areas, such as marketing analytics and risk and analytics. It is designed specifically for students who are looking to create a personal competitive advantage.

Master of Management Degree Requirements

The Master of Management degree requires a total of 30 credit hours, and students must complete all degree requirements within six years.

Marketing Analytics Concentration

The Master of Management (MM), Marketing Analytics concentration is currently offered online as a part-time program and is geared towards students of all backgrounds. Our innovative curriculum focuses on business analytics, marketing and business skills and practical experience – all in a hands-on learning environment. Students will benefit from our faculty’s real-world experience, world-class research and industry partnerships to build successful careers in data analytics.

Risk and Analytics Concentration

The Master of Management (MM), Risk and Analytics concentration will be entirely online, and can be completed within 18 - 30 months, part-time. This concentration is targeted to professionals seeking to acquire expected core competencies in risk management and analytical decision-making to be positioned for leadership positions across multiple functions of an organization. The growth in data analytics across all businesses and industries is creating greater demands for individuals with analytic and risk management skills.

Other Relevant Information

Students can apply to start in either the Fall or the Spring semester. Credits in the MM program can be used toward the MBA. The Working Professional MBA is a 40 hour degree program; 12 MM hours may be counted toward the MBA, subject to approval by an academic advisor. Applicants must understand that completion of the MM program does not guarantee admission to the MBA.

Management Program Website (https://poole.ncsu.edu/academics/#graduate)

Admission Requirements

Applicants are required to complete the standard NC State Graduate School application process. Admission decisions are based on past academic performance and potential, essays, recommendations, relevant work experience and an interview. Applicants are not required to submit GMAT or GRE scores but may choose to do so. International applicants must complete the TOEFL or IELTS. Students can choose to apply for admission in either the Fall or the Spring semester.

Applicant Information

- **Delivery Method:** On-Campus, Online, Hybrid
- **Entrance Exam:** None
- **Interview Required:** None

Application Deadlines

- **Fall:** April 1
- **Spring:** October 1

Degrees


Faculty

**Professors**

Mark S. Beasley, Director, Enterprise Risk Management Initiative
Jonathan Bohlmann, Marketing and Innovation
Bruce C. Branson, Accounting, Associate Director of Enterprise Risk Management Initiative
Ramkumar Janakiraman, Professor of Marketing Analytics
Donald Pagach, Accounting, Director of Research for Enterprise Risk Management Initiative
Mike Stanko, Marketing
Stacy Wood, Marketing
Bill Rand, Marketing, Executive Director of Business Analytics Initiative

**Associate Professors**

Julie Earp, Associate Professor, Information Technology
Rishika Rishika, Associate Professor and Director, Master of Management, Marketing Analytics
Stefanie Robinson, Associate Professor, Marketing
Jeffrey Stonebraker, Associate Professor, Operations and Supply Chain Management

**Assistant Professor**

Fangfei Guo, Marketing Analytics

**Professors of the Practice**

Ericka Kranitz, Director, Master of Management, Risk, and Analytics
Leigh Shamblin, *Director of Leadership*

---

**Teaching Assistant Professor**
Basiru Usman, *Marketing*

---

**Lecturers**
Thomas C. Dow, *Accounting*
Donnie Hale, *Business Analytics*