# Business Administration (BS): Entrepreneurship Concentration

To see more about what you will learn in this program, visit the Learning Outcomes website (https://apps.oirp.ncsu.edu/pgas/)!

Entrepreneurship is the general description given to the process of identifying business opportunities, developing implementation plans to capitalize on those opportunities, and building and growing new ventures. A new venture can describe a variety of business applications including new businesses, new opportunities for established businesses, new non-profits, as well as many other possibilities.

#### **Curriculum Overview**

The entrepreneurship concentration is cross-disciplinary, focusing on the challenges of establishing and managing new and growing ventures. The business environment and management skills required for success in new ventures are significantly different from those in established, mature organizations. The entrepreneurship concentration is relevant to students preparing to work in a variety of entrepreneurial environments.

The entrepreneurship concentration is designed to prepare students in the following areas:

- Integration of business concepts as they relate to an entrepreneurial venture
- Building and growing a new venture Understanding the investment communities for new ventures
- · Identification and analysis of opportunities
- · Researching, writing and presenting a business plan
- Idea generation

## Management, Innovation, and Entrepreneurship

#### **Poole College of Management**

1300 Nelson Hall Raleigh, NC 27695 Phone: 919.515.5565

Website (https://poole.ncsu.edu/mie/)

#### **Bradley Kirkman**

Department Head

Professor of Management

#### **Plan Requirements**

Overall GPA for all courses attempted at NC State must be 2.0 or higher; and

Overall GPA for all BUS, MIE, and M courses attempted at NC State must be 2.0 or higher.

Со	de	Title	Hours	Counts towards
Hu	manities and	Social Sciences		
Acad Writing Research (p. 3) 1		4		
Select one of the following:		3		
	COM 110	Public Speaking		

COM 112	Interpersonal Communication	
COM 211	Argumentation and Advocacy	
PSY 200	Introduction to Psychology	3
Select one of the		3
ARE 201	Introduction to Agricultural & Resource Economics	
ARE 201A	Introduction to Agricultural & Resource Economics	
EC 201	Principles of Microeconomics	
EC 202	Principles of Macroeconomics	3
Select one of the	following:	3
ENG 331	Communication for Engineering and Technology	
ENG 332	Communication for Business and Management	
ENG 333	Communication for Science and Research	
GEP Humanities catalog.ncsu.edu gep-category-rechumanities/)	/undergraduate/	6
course from the of Manageme credit hour recent student takes satisfy the Eth may double-continuous control of the control of t	t also take one he Poole College int Ethics list (no quirement); If a a PHI course to hics requirement, it bunt as the second urse provided the as not also a PHI	
GEP US Diversit Inclusion (http://c undergraduate/g requirements/gep	atalog.ncsu.edu/ ep-category-	3
	ne of the following:	
(verify requireme		
MIE 306	Managing Ethics in Organizations	
PHI 214	Issues in Business Ethics	
PHI 221	Contemporary Moral Issues	
PHI 313	Ethical Problems in the Law	

PHI 375

**Ethics** 

Foreign Languag	•		
(http://catalog.ncs			
undergraduate/ge			
requirements/fore proficiency/) (veri			
Mathematical an	, , ,		
Sciences			
GEP Natural Scie	` '	7	
catalog.ncsu.edu gep-category-req	· ·		
natural-sciences/			
Select one of the	<b>,</b>	3	
MA 131 or MA			
	r students who		
qualify and as	oire to take		
	ulus. For students		
. 0	A 141, one credit of		
credit.	unt as free elective		
MA 121	Elements of		
	Calculus		
MA 131	Calculus for Life and Management		
	Sciences A		
MA 141	Calculus I		
MA 114	Introduction	3	
	to Finite		
	Mathematics with		
	Applications		
or MA 242	Calculus III		
Select one of the		3	
BUS 350	Economics and Business		
	Statistics		
ST 350	Economics		
01 000	and Business		
	Statistics		
ST 312	Introduction to		
	Statistics II		
ST 370	Probability and		
	Statistics for		
OT 070	Engineers		
ST 372	Introduction to Statistical		
	Inference and		
	Regression		
BUS 351	Introduction	3	
	to Business		
	Analytics		
ST 307	Introduction	1	
	to Statistical Programming-		
	SAS		
or ST 308	Introduction to Statistical		
	Programming - R		
Interdisciplinary			

GEP Interdisciplin	ary Perspectives	2
(http://catalog.ncs undergraduate/ge requirements/gep- perspectives/)	p-category-	
<b>Physical Educati</b>	ion	
GEP Health and E Studies (http://cat undergraduate/ge requirements/gep studies/)	alog.ncsu.edu/ p-category-	2
Corequisites		
GEP Global Know catalog.ncsu.edu/ gep-category-requ gep-global-knowle requirement)	undergraduate/ uirements/	
Major Requireme	ents	
M 100	Personal and Professional Identity Development	1
MIE 201	Introduction to Business Processes	3
ACC 210	Concepts of Financial Reporting <sup>1</sup>	3
ACC 220	Introduction to Managerial Accounting <sup>1</sup>	3
MIE 310	Introduction to Entrepreneurship	3
BUS 320	Financial Management	3
MIE 330	Human Resource Management	3
BUS 340	Information Systems Management	3
BUS 360	Marketing Methods	3
BUS 370	Operations and Supply Chain Management	3
MIE 305	Legal and Regulatory Environment	3
MIE 480	Business Policy and Strategy	3
Concentration		
MIE 410	Business Opportunity Analysis	3
MIE 412	Finance and Accounting for Entrepreneurs	3

1

15

MIE 413	New Venture Planning	3
Select one of the	e following:	3
MIE 412	Finance and Accounting for Entrepreneurs	
MIE 416	The Legal Dynamics of Entrepreneurship	
MIE 418	Social Entrepreneurship Practicum	
MIE 419	Entrepreneurship Practicum	
Free Electives		
Free Electives (1	2 Hr S/U Lmt) 2,3	22
Total Hours		120

<sup>&</sup>lt;sup>1</sup> C- or better

#### **Acad Writing Research**

Code	Title	Hours	Counts towards
Acad Writing Re	esearch		
ENG 101	Academic Writing and Research	4	
FLE 101	Academic Writing and Research	4	
Transfer Seque	nce		
ENG 1GEP		3	
ENG 202	Disciplinary Perspectives in Writing	3	

### **Semester Sequence**

This is a sample.

<b>First</b>	Year
--------------	------

i ii ot i oui		
Fall Semester		Hours
M 100	Personal and Professional Identity Development	1
ENG 101	Academic Writing and Research (or GEP Natural Sciences (http://catalog.ncsu.edu/undergraduate/gep-category-requirements/gep-natural-sciences/) with Lab) 1	4
Select one of the follo	owing: <sup>1</sup>	3
MA 121	Elements of Calculus	
MA 131	Calculus for Life and Management Sciences A	
MA 141	Calculus I	
MIE 201	Introduction to Business Processes	3
Free Elective		3

GEP Health and Exercise Studies (http://catalog.ncsu.edu/	
undergraduate/gep-category-requirements/gep-health-exercise-	
studies/)	

Hours

Spring Semester		
MA 114 or MA 242	Introduction to Finite Mathematics with Applications or Calculus III	3
Select one of the following	lowing:	3
COM 110	Public Speaking	
COM 112	Interpersonal Communication	
COM 211	Argumentation and Advocacy	
	(http://catalog.ncsu.edu/undergraduate/gep- nents/gep-humanities/) <sup>2</sup>	
ENG 101	Academic Writing and Research (or GEP Natural Sciences (http://catalog.ncsu.edu/undergraduate/gep-category-requirements/gep-natural-sciences/) with Lab) 1	4
EC 201 or ARE 201	Principles of Microeconomics <sup>1</sup> or Introduction to Agricultural & Resource Economics	3
ACC 210	Concepts of Financial Reporting <sup>1</sup>	3
Second Year Fall Semester	,	
ACC 220	Introduction to Managerial Accounting <sup>1</sup>	3
Select one of the following	lowing:	3
COM 110	Public Speaking	
COM 112	Interpersonal Communication	
COM 211	Argumentation and Advocacy	
	(http://catalog.ncsu.edu/undergraduate/gep- nents/gep-humanities/) <sup>2</sup>	
BUS/ST 350	Economics and Business Statistics <sup>1</sup>	3
	es (http://catalog.ncsu.edu/undergraduate/ ements/gep-natural-sciences/)	3
EC 202	Principles of Macroeconomics	3
	ercise Studies (http://catalog.ncsu.edu/ category-requirements/gep-health-exercise-	1
	Hours	16

Select three of the	following:	9
BUS 320	Financial Management	
BUS 340	Information Systems Management	
BUS 360	Marketing Methods	
BUS 370	Operations and Supply Chain Management	
MIE 305	Legal and Regulatory Environment	
MIE 310	Introduction to Entrepreneurship	
MIE 330	Human Resource Management	
PSY 200	Introduction to Psychology	3
•	Equity, and Inclusion (http://catalog.ncsu.edu/ -category-requirements/gep-usdei/)	3

<sup>&</sup>lt;sup>2</sup> Students should consult their academic advisors to determine which courses fill this requirement.

<sup>&</sup>lt;sup>3</sup> Some courses will not count as free electives, such as FL 101, or 105 (in the language in which proficiency requirement is met), or MA 101, 103, 105. (12 hours of free electives may be taken for credit only.)

ST 307 or ST 308	Introduction to Statistical Programming- SAS	1
01 31 300	or Introduction to Statistical	
	Programming - R	
	Hours	16
Third Year		
Fall Semester		
Select two of the fo	ollowing:	6
BUS 320	Financial Management	
BUS 340	Information Systems Management	
BUS 360	Marketing Methods	
BUS 370	Operations and Supply Chain Management	
MIE 305	Legal and Regulatory Environment	
MIE 310	Introduction to Entrepreneurship	
MIE 330	Human Resource Management	
Select one of the fo		3
ENG 331	Communication for Engineering and	Ū
2140 331	Technology	
ENG 332	Communication for Business and Management	
ENG 333	Communication for Science and Research	
Free Flectives	Communication for Colonice and Research	6
Tice Electives	Hours	15
Spring Semester	nours	13
	Mouring	6
Select two of the fo	· ·	6
BUS 320	Financial Management	
BUS 340	Information Systems Management	
BUS 360	Marketing Methods	
BUS 370	Operations and Supply Chain Management	
MIE 305	Legal and Regulatory Environment	
MIE 310	Introduction to Entrepreneurship	
MIE 330	Human Resource Management	
Concentration cour	rse	3
Free Elective		6
	Hours	15
Fourth Year		
Fall Semester		
Select two Concen	tration courses	6
GEP Interdisciplina	ry Perspectives (http://catalog.ncsu.edu/	2
undergraduate/gepperspectives/)	-category-requirements/gep-interdisciplinary-	
	nttp://catalog.ncsu.edu/undergraduate/gep-	3
	ents/gep-humanities/) <sup>2</sup>	
Free Elective		4
	Hours	15
Spring Semester		
MIE 480	Business Policy and Strategy	3
Concentration cour	•	3
Free Electives		6
	Hours	12
	Total Hours	120
	TOTAL FIGURE	120

<sup>&</sup>lt;sup>1</sup> Must be completed with "C-" or better.

If a student takes a PHI course to satisfy the Ethics requirement, it may double-count as the second humanities course provided the first course was not also a PHI course.

#### **GPA Graduation Requirements**

- Overall GPA for all courses attempted at NC State must be 2.0 or higher; and
- Overall GPA for all BUS, MIE, and M courses attempted at NC State must be 2.0 or higher.

#### **Career Opportunities**

Graduates in business administration are prepared for a variety of careers in business or industry including new product development, marketing, manufacturing, human resources, IT management, business analysis, banking and finance, consulting, and business development. They have the knowledge and tools to launch new business ideas and succeed in management positions.